



THE HUNAR
FOUNDATION

TECHNICAL
INSTITUTES

HUNAR

WORKING TOWARDS A SKILLED PAKISTAN

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Volume 07

SKILL



CAREER



HOPE

HELP

TRANSFORM THE
FUTURE OF OUR
YOUTH



BOARD MEMBER MESSAGE (Hafeez Mastoor)



Although we have succeeded in achieving some of our significant milestones, yet the vision of making it A **“SKILLED PAKISTAN”** remains to be translated into reality with provision of quality with international standard technical & vocational training. Today, the most important need for Pakistan is to have qualified and trained male and female members in the society who can either join the workforce within their country or travel abroad for better job prospects.

The Hunar Foundation (THF) has been working for a decade now in Pakistan helping enrich underprivileged Pakistani Youth with employable skills. THF is actively working with industry professionals to help learn important areas where resources can be trained to increase industry efficiency while also helping alleviate poverty through better job opportunities.

For the same, we have been able to train over 6,000 students with Technical and Vocational Skills and continue to aim for more with each passing batch. In order to achieve our 2030 mission, THF is aiming to train & certify over 150,000 students each year which is a daunting task but we remain committed to engage the Youth. We are working on introducing new trades which can provide advanced skills like 3D Animation & Computer Modelling and Visual effects to tap into new training avenues.

Last but not least, we are indebted to the communities we are working with for their encouragement through active participation in our skills development programs.



ENABLING STUDENTS FOR THE (YEAR 2019-2020)

	JUL-DEC	JAN-JUN
Name of Institute	2019 (Batch-I)	2020 (Batch-II)
DMSTI, Karachi	305	350
CVI, Karachi	170	240
SDAMKTI, Kharian	100	180
FAASTI, Lahore	160	250
PTTI, Multan	106	160
HAKTI, Rashidabad	215	260
Korangi, Karachi	-	200
TOTAL STUDENTS	1056	1640
REQUIRED SPONSORSHIP AMOUNT (PKR)	95,040,000	147,600,000



SUCCESS STORIES

HOW YOUR DONATIONS ARE CHANGING LIVES

Nusrat Mehboob (Housekeeping)

Nusrat Mehboob, a 39-year-old divorcee from Multan who had never worked before, after her divorce was put in a situation where she had to stand on her own feet to survive. She experienced many hardships in her life due to which she was unable to fulfill her family's financial needs. Her father passed away and no brothers to provide her a shelter, she had to take the responsibility of her ill mother along with a son to arrange for funds for his education. Major turning point in her life came when she enrolled herself in THF Housekeeping course at Multan campus. Nusrat credits the supportive instructors and the quality training at THF that helped her secure a job and become a bread earner for her family.



*Soon after her graduation she was employed at a hospital where she is able to earn a respectable starting income of **Rs.15,000** which helped Nusrat to financially support her mother and son.*

Being a hard working women she is motivated to build her career with a new skill learnt and a vision to increase her salary bracket. More importantly, for the first time in her life, Nusrat believes she has an identity and a sense of purpose in life. When you're brave, you empower others around you to be brave too. Since then she has encouraged other marginalized women like herself to also enroll into THF programs and gain financial independence and develop a career path.

Muhammad Irshad (RAC Technician)

"Every success story starts with a dream"

Being the sole bread earner of a household having **05** individuals it was indeed very difficult for Muhammad Irshad to make both ends meet and take care of his family. Since his father disowned them after remarrying, so all the household responsibilities came on his shoulders; from paying healthcare bills of his mother to support his brother's education within his limited source of income.



But he never stopped dreaming to achieve his goals in life. THF became a blessing for him when he polished himself as a RAC Technician after completing his skills training program in Refrigeration & Air Conditioning trade. He expresses himself in a silvery voice: **"The skills I learnt at THF will benefit me all my life and for this I am extremely grateful to my institute and instructors"**.

*He is now employed at a renowned garment factory called, 'Cotton Web' in Lahore, earning a reputable monthly income of **Rs.24,000** which has helped him to lead a respectable life with dignity in society.*

"All our dreams can come true, if we have the courage to pursue them".

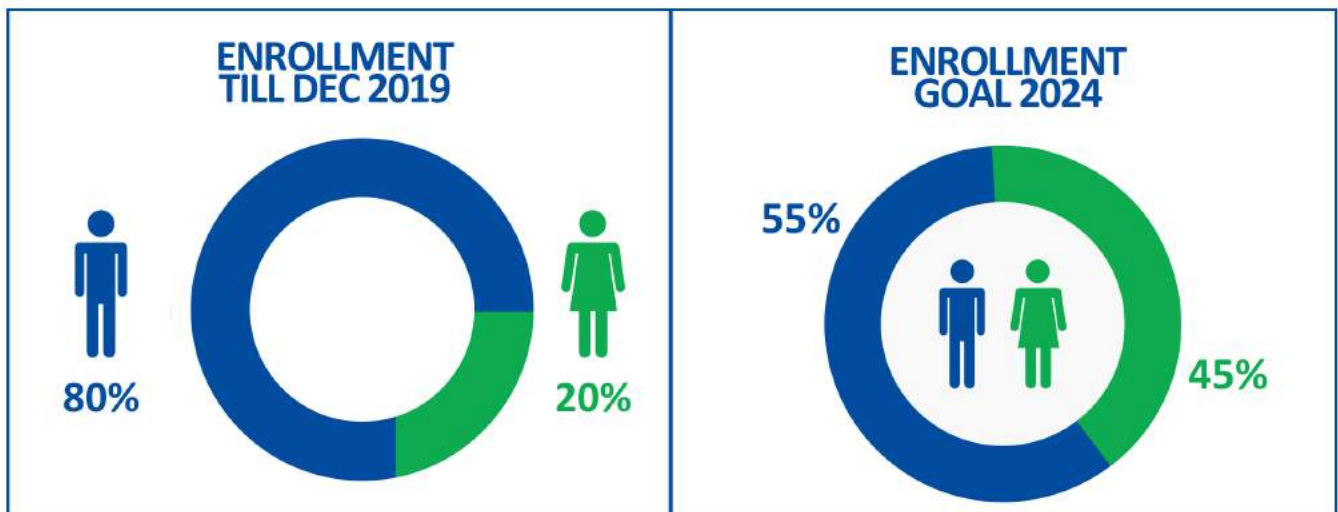


NUMBER OF STUDENTS TRAINED TILL DATE



Total Graduated Students 6,300

FEMALE ENROLLMENT OVER THE YEARS



THF's goal is to reach 12,000 students till 2024, promoting **Women Empowerment** targets to 45%

FINANCIAL YEAR 2018-19

SPONSORSHIP COST OF A STUDENT

Particulars	Cost Per Student
Tuition & Educational	75,655
Staff Development (Capacity Building)	1,460
Marketing / Fundraising / Overheads	12,885
TOTAL	90,000

BREAKDOWN OF OPERATIONAL FUNDS & EXPENSES

S. No.	Particulars	Amount (PKR)
1.	FUND GENERATION:	
1.1	Grants	22,122,025
1.2	Donation	68,086,858
1.3	Sponsorship	46,197,515
1.4	Zakat	47,175,410
	TOTAL FUNDS GENERATED	183,581,808

Note: PKR 173M Donation - Capex received during the period.
Therefore, Total revenue is PKR 357M (183M Opex and 173M Capex) during the period.

2.	EXPENDITURES:	Amount (PKR)
2.1	Tuition & Educational	151,480,782
2.1 (a)	Payroll	103,880,076
2.1 (b)	Consumables	10,372,691
2.1 (c)	Affiliation, Registration & Testing	18,717,347
2.1 (d)	Utilities	10,238,906
2.1 (e)	Admission & Recruitment	852,786
2.2	Student activities & Facilities	7,418,976
2.3	Staff Developmental Cost (Capacity Building)	2,922,261
2.4	Marketing & Fundraising	7,209,396
2.5	Overheads	18,588,650
	TOTAL OPERATING EXPENSES (OPEX)	180,201,088

* These numbers are subject to Annual Audit.



GIFT OF HOPE/DONATION

TOTAL GRANTS RECEIVED

NAME OF CURRENT SPONSORS



IN KIND DONATIONS

Name of Sponsors

Donated Items

- ✓ Crown Motor Company
- ✓ Ms. Marium Malik
- ✓ Ms. Naeema Raees
- ✓ Mr. Mandviwala, Director DWP
- ✓ Ms. Mahnoor Suleman
- ✓ Mr. Abdullah Najmi

- Motorcycle
- Refrigerator & Filtration Plant
- Knitting Machine
- Air Conditioner
- Dispenser & Refrigerator
- Sewing Machines

PHILANTHROPIC CONTRIBUTIONS BY ESTEEMED DONORS

CSR TRUST
Pakistan State Oil

Supported by donating a Refrigeration & Air Conditioning (RAC) Workshop at THF's Technical Institute, Bedian.

EVV
ENGRO VOPAK TERMINAL LTD.

Generous contribution for the construction of IT Lab for Boys & Beauty Therapy Workshop for Girls in Korangi Complex.

United Energy Pakistan
UEP

Selected 10 students from Rashidabad campus for one year Practical oriented Training at FFC Training Centre, Sadiqabad.

We would like to **Thank All** our esteemed donors for their generous contributions & on-going support towards skill development & youth empowerment.

HUNAR EVENTS

SHAB-E- HUNAR LAHORE

A fundraiser event i.e. Qawwali Night was organized by the Friends of Hunar, Lahore. This magical evening held on 8th March 2019 at Avari Hotel, Lahore had the soulful performances by renowned Sufi musicians, Fareed Ayaz, Abu Muhammad Qawwal & Brothers, which was thoroughly enjoyed. The event was geared to spread awareness & raise funds, attended by over 200 notables including city philanthropists, captains of industry and eminent business men/women.



DC ANNUAL FUNDRAISING GALA WASHINGTON, DC

Friends of Hunar USA, organized Annual Fundraising Gala on April 13, 2019 at Ritz Carlton Hotel, Washington DC. A well hosted event with efforts of Ms. Shimmi Kidwai, Mr. Shoab Mastoor & Mr. Ansir Junaid along with other generous supporters: Ms. Munaza Hasnain, Dr. Momina Mastoor, Dr. Jawad Hasnain & Ms. Nigar Hussain. A musical evening and live entertainment hosted by Dr. Amjad Riar and performance by Pakistani Stars from Coke Studio: Ammar Waris Baig, Malaika Faisal & Sanwal Esakhelwi made the evening melodious. Mr. Mehdi Hasnain – CEO, THF spoke to esteemed guests about the importance of empowering youth in Pakistan by providing them technical & vocational training to employ them on jobs and make them bread earners for their families.



ANOTHER PERSPECTIVE BOOK LAUNCH OF MR. TAHER MEMON (UK CHAPTER CHAIRPERSON)

This book provides a unique point of view on the revamping and development of Pakistan cricket, with a focus on Cricket History from 1977 to 1998. The publication seeks to delve deeper behind the scenes of the game, not only as popular sport, but as one of the most expensive entertainment industries of Pakistan. The book was launched at Pakistan High Commission, Long Room of Headingly Cricket Ground in Leeds, London and in Pakistan i.e. Karachi, Lahore & Islamabad. The Authors: Taher Memon & Salim Parvez being the strong supporters of THF pledged to donate all profit from the sale of this book to its cause of skilling the marginalized youth with vocational & technical training.



EVENT SPONSORS OF SHAB-E-HUNAR (LAHORE)



I WOULD LIKE TO HELP ENABLE YOUTH ON JOBS

I HEREBY PLEDGE

- One Student (Male/Female Trade)**
PKR 90,000 for 6 months course
- 05 Students (Male/Female Trade)**
PKR 450,000 for 6 months course
- 10 Students (Male/Female Trade)**
PKR 900,000 for 6 months course
- A Class of 25 Students**
PKR 2,250,000 for 6 months course
- or any other amount** RS. _____

Donation Type

- Zakat
- Donation

Name: _____

Address: _____

Mobile #: _____

Email: _____

HOW TO DONATE

Please fill out the leaflet. Enclose a crossed cheque in favor of "THE HUNAR FOUNDATION"
Mail the leaflet and cheque to:
SNPA-7A, Block-3, Delhi Mercantile Co-operative Housing Society, Tariq Road, Karachi.

FOR LARGE DONATIONS CALL
021-111-843-000/0336-8288777

ACCOUNT DETAILS FOR DONATIONS

Title of Account: The Hunar Foundation
Bank Name: Bank Al-Habib Ltd.
Address: Shaheed-e-Millat Road Branch, Karachi
Account Number: 1137-0981-000222-01-5 (PKR)

ACCOUNT DETAILS FOR ZAKAT

Title of Account: The Hunar Foundation
Bank Name: Meezan Bank
Address: Bahadurabad Branch, Karachi
Account Number: 0114-0101127750 (PKR)

- Shariah Compliant
- Auditors: Ernst & Young
- Tax Exempted

Partnering with Hunar for A SKILLED PAKISTAN



MOTIVATIONAL QUOTE

“ I don't recommend college for everybody ... Be a **PLUMBER** they get rich.”
Kevin O'Leary
- Businessman

Editorial Team | Arif Rahman, Alvera Ali, Osama Khan

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